



Killgerm®

You know when
you're in safe hands!

www.killgerm.com

*Wishing you a very Merry
Christmas and a Happy New Year*

DECEMBER 2017 NEWSLETTER





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Christmas Opening Times

**We will close for Christmas on Friday 22nd
December and the last order despatch time will be
2pm for deliveries on Wednesday 27th December.**

**We will be open 8.30am – 5.15pm on the following days
during the Christmas period:**

Wednesday 27th December to Thursday 28th December.

The last order despatch time on these days will be 4pm.

Normal hours will resume on Tuesday 2nd January 2018.



WASTE: CLEAR OUT FOR THE NEW YEAR

Fed up of having those empty aerosols cans, packaging and spent bait cluttering your work or van? Why not make a clean start for 2018 and subscribe to our Subsidised Waste Disposal Scheme?

Our Subsidised Waste Disposal Scheme has been created to aid you with a safe and environmentally sound disposal of your work-generated waste. The subscription runs from January to December.

To support you and your business we are able to make arrangements for the collection of your waste from almost anywhere in the UK back to our waste transfer station here at Ossett by licenced waste carriers.

So why not take advantage of this scheme and make a clean start to 2018?

For more information visit
www.killgerm.com/waste_disposal_scheme/

or call us on 01924 268420



No1 Industry Reward Scheme

Treat yourself this Christmas with Plus Points. Did you know that as a Plus Points member you get 2 points for every £1 spent?



Plus Points is the industry's longest running and most successful loyalty scheme offering members rewards every time they shop. So this Christmas time, whilst you are running around treating everyone else, why don't you stop and treat yourself? With a wide variety of tools to make your life easier you can start the New Year with a bang!



01924 268420
www.killgerm.com



KILLGERM REGIONAL WORKSHOPS

2 0 1 8

DON'T MISS OUT!

SAVE THE DATE

Your opportunity to meet with industry experts,
your local Area Sales Manager and Technical Advisors

BOOK ONLINE at www.killgerm.com

OR CALL... 01924 268516

NORTHERN

NPTA Manchester*
West Yorkshire



SOUTHERN

Bristol
Peterborough
Bocking



MIDLANDS

NPTA Middlesex*



SCOTTISH

NPTA Scotland*



NORTHERN IRELAND

NPTA Northern Ireland*



Book your Killgerm Workshops online at www.killgerm.com
or please call: 01924 268 516

*Book your NPTA Workshops online at www.npta.org.uk
or please call: 01773 717716



Helping you get your day off to a **cracking** start!

www.killgerm.com



FREE BREAKFAST?

Book online at www.killgerm.com

OR CALL... 01924 268516

NORTHERN

Barnsley – 7th FEB
Durham – 11th APR
Hull – 12th APR
Manchester – 3rd OCT

SOUTHERN

Southampton – 24th JAN
Maidstone – 25th JAN
Plymouth – 21st FEB
South London – 31st OCT

MIDLANDS

Bury St Edmunds – 7th MAR
Stoke-on-Trent – 26th SEPT
Dudley – 27th SEPT
Nottingham – 4th OCT
Kings Lynn – 1st NOV

NORTHERN IRELAND

Belfast – 12th SEPT

SCOTTISH

Glasgow – 19th SEPT

WELSH

Cardiff – 22nd FEB

Opportunities for profit through better marketing your business to sell your services.

www.killgerm.com

FREE BREAKFAST?

We're not yolking!

BOOK ONLINE at www.killgerm.com OR CALL... 01924 268516

MEETINGS START AT 8.00AM
FINISH AT 10:30AM SO YOU
DON'T LOSE THE DAY

www.killgerm.com



Water for Kids

Water for kids celebrates 20 years

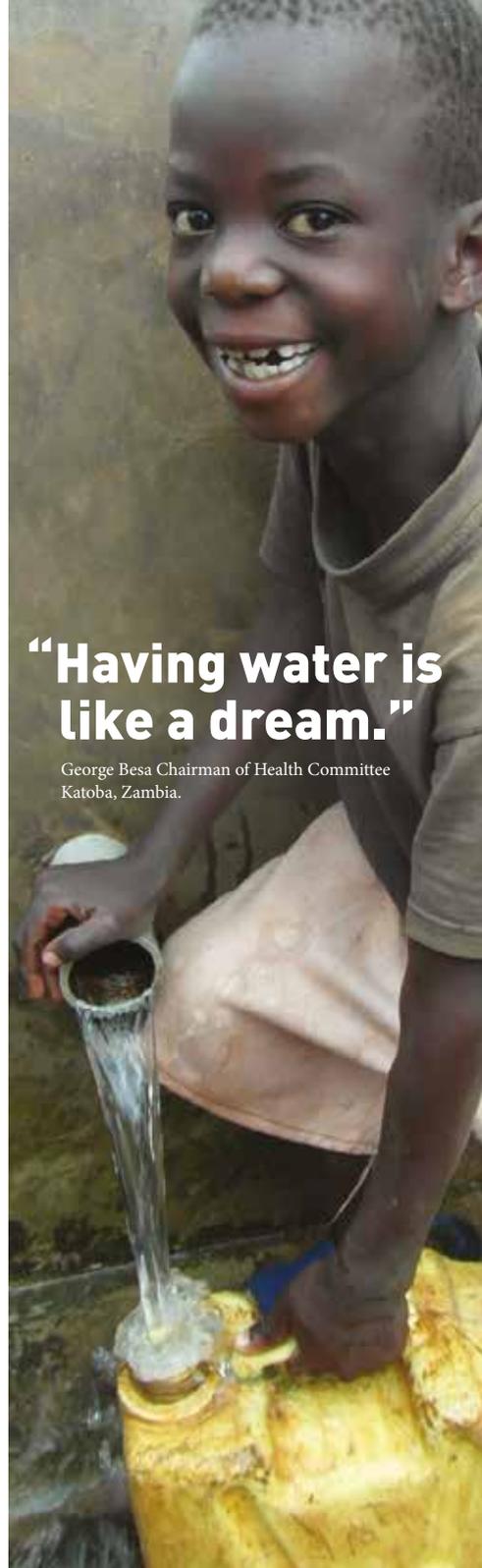
2017 marks 20 years since UK Environmental Health Officers, who had worked on a cholera project in Peru, set up Water for Kids. In these 20 years Water for Kids has transformed the lives of over 390,000 people, providing water, sanitation and hygiene education to 154 communities in nine countries.

Fetching water is back-breaking, time consuming and can be dangerous.

WATER FOR KIDS...

- **Build dams to provide clean water which is easy to collect from a pipe.**
- **Drill boreholes and provide hand pumps and stand-pipes.**
- **Harvest rainwater for schools and clinics.**
- **Hygiene Promoters train families to build their own toilets and tippy-taps for handwashing.**

Killgerm is proud to be a long-standing loyal supporter of Water for Kids. We do not send Christmas cards to our customers but instead make a donation to this very worthwhile charity.



“Having water is like a dream.”

George Besa Chairman of Health Committee
Katoba, Zambia.



PCN

DINNER 2017



After a hard-working day at the exhibition what better than to let your hair down at the PCN dinner that took place in the evening. Year-on-year the dinner has grown and eventually a new venue had to be found and what a fabulous venue it was.

The dinner took place in the Premier lounge at the Ricoh Arena. The evening started with reception drinks, sponsored by BASF, in the west wing of the room. The arena grounds were lit up with flood lights and from a Forerero

Rocher tower to champagne the Great Gatsby theme was in full swing.

The main room was stunning with a light up dance floor and back drop along with large feather centrepieces. Bayer sponsored the drinks at the main bar before a 3-course evening meal was served.

Following the meal, the traditional charity raffle sparked excitement in the room. With a chance to win the iPhone X, guests began purchasing the gold tickets in handfuls. Pest Control

News doubled the amount of money raised with a total of £4,100 going to Water for Kids.

Bell Laboratories sponsored the live entertainment for the evening, which was Grouper the four-piece band that performed classic tracks that kept the dance floor rammed all night.

As the night drew to a close, guests made their way down to the casino also inside the Ricoh Arena to continue the evening – well in to the early hours.

POINTS, POINTS AND MORE POINTS!

By attending Killgerm training courses, breakfast meetings and workshops you can gain BASIS CPD points, here is a breakdown of how many we offer.

Course title	CPD Points
Rodent Control	12
Insect Control	6
Safe Use of Pesticides	8
Insect Workshop 2 : Ants, Bees & Wasps	12
Insect Workshop 1 : Bedbugs & Fleas	10
Pest Awareness	10
Insect Identification	10
Advanced Entomology	12
Bird Control 2 days	22
Selling and Marketing for Bird Control	12
Safe Use of Aluminium Phosphide for vertebrate control	12
Rodent Control in Sewers (now renamed Controlling pests in drainage systems)	12
Practical Drainage for PCO's	12
Air Weapons	12
Control of Rural Pests	10
Mole Trapping	12
Pest Control in Food Premises	12
Fly Control on Waste Management Sites	12
Flying Insects on Farms	12
Flying Insect Control	6
Going Digital Course	2
Added Value Sales Training Course	2
Sales Skills	2
IOSH Working Safely in Pest Control	12
Mosquito	30
Wildlife Aware	10
Breakfast Meetings	3*
Workshops	5*

*** Based on 2017 points**

To book on a Killgerm course today contact:

Killgerm Chemicals Limited, Wakefield Road, Ossett, West Yorkshire, WF5 9AJ
 Tel: 01924 268 445 Email: training@killgerm.com www.killgerm.com

Christmas Q&A



With Laurence Barnard, Killgerm Chemicals Area Sales Manager

What is your favourite Christmas song?

Stay another day, East 17. The "Steam" album this song was on was actually the first album I ever bought. A shameful admission I know!

Should Yorkshire Puddings be included in a Christmas dinner?

Definitely not, that would be a crime of nature. Yorkshire puddings only have one place and that is with a Roast Beef dinner.

What is on your Christmas list this year?

I'm a man of simple needs. A Mrs that doesn't nag me, a healthy impending baby and some quality gaming time.

Do you have any New Year's Resolutions?

Lose a little weight. The high volume of fat jokes/comments I get from customers is giving me a complex.

What are you looking forward to most in 2018?

A wasp season that is better than this year.

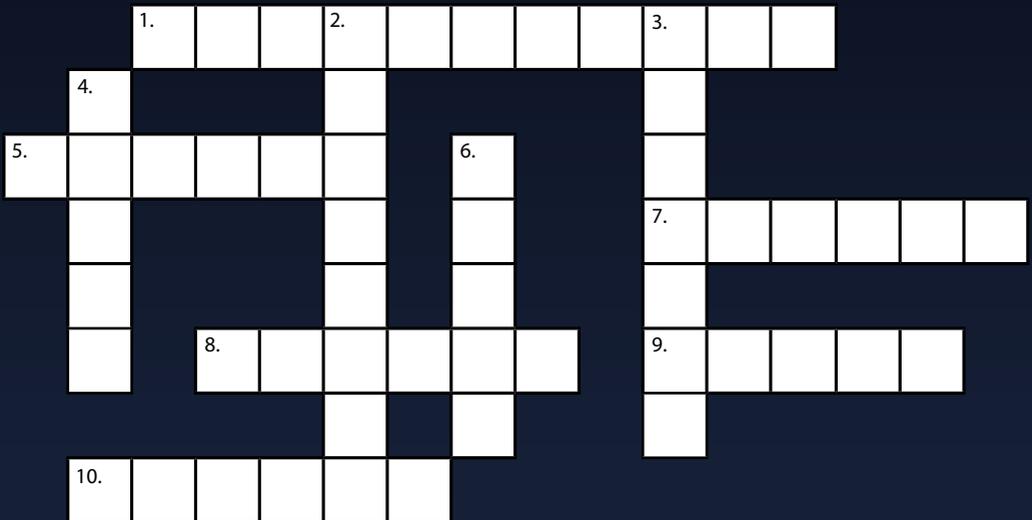
Please nominate another ASM to be interviewed in the next newsletter...

Ian Parry.





The Killgerm Christmas Crossword



ACROSS:

1. The first 'R' in CRRU
5. The European country mentioned in the Latin name for 'brown rat'
7. How BASIS points are gained for a mole trapping course
8. Hang these on a Christmas tree
9. How many workshops we are holding in 2018
10. Santa's catchphrase

DOWN:

2. A breakfast meeting is held here in February
3. 1 of 8 reindeer
4. I am enjoying ice skating on the front page
6. It's green and spikey with red berries

Spot the difference

Look carefully at the two winter scenes and see if you can **spot the 5 differences**. Good Luck!



Guess the Pest

Can you **guess the pest** from these 4 clues!?

- I have 6 legs
- I am oval shaped
- I hide in cracks and crevices
- I enjoy human blood

What am I?

Puzzle Answers

6. Holly
7. Twelve
8. Buble
9. Eight
10. Ho Ho Ho

3. Boy Skating
4. Mouse hat orange
5. Postman on bike is missing

Killgerm Christmas Crossword answers:

1. Responsible

2. Plymouth

3. Blitzen

4. Mouse

5. Norway

Spot the difference answers:

1. Santa Sleigh

2. Girl Skating

Guess the Pest answer:

Bed Bug



*Wishing you all a
Merry Christmas and
Happy New Year*



Killgerm Chemicals Limited, Wakefield Road, Ossett, West Yorkshire, WF5 9AJ
t +44 (0) 1924 268420 email: sales@killgerm.com www.killgerm.com